



## Program Overview

***“Everyone Wins!”***

Brendan Burke, Project Director

June 2013

# Agenda

- **CHESS Value to Army Contracting Officers**
- **CHESS Organization Relation to PEO EIS, ASA(ALT) and CIO/G-6**
- **CHESS Operational Concept**
- **CHESS Authority**
- **CHESS Statements of Non-Availability**
- **CHESS Applied Standards and Policy**
- **CHESS Contracts and Agreements**
  - **Army Desktop and Mobile Computing/Consolidated Buy-2 (ADMC-2/CB)**
  - **Information Technology Enterprise Solutions-2 Hardware (ITES-2H)**
    - **ITES-3H Update**
  - **Information Technology Enterprise Solutions-2 Services (ITES-2S)**
  - **Information Technology Services-Small Business (ITS-SB)**
  - **Enterprise Software**
- **CHESS IT e-mart**
- **Contracting Officers' Frequently Asked Questions**
- **Questions and Comments**

# CHESS Value to Army Contracting Officers

## The CHESS Director's intent is to provide:

- Army enterprise level hardware, software and services contracts at significant volume level discounts
- Assured compliance with DoD and HQDA policies on standardization and interoperability
- Experienced contractors with knowledge and resources to accelerate new technology migration efforts in accordance with Army and DoD common operating environment architecture
- Decentralized acquisition methods that can apply local contracting policies and procedures against CHESS contracts
- Local credit for small business to support organizational business goals

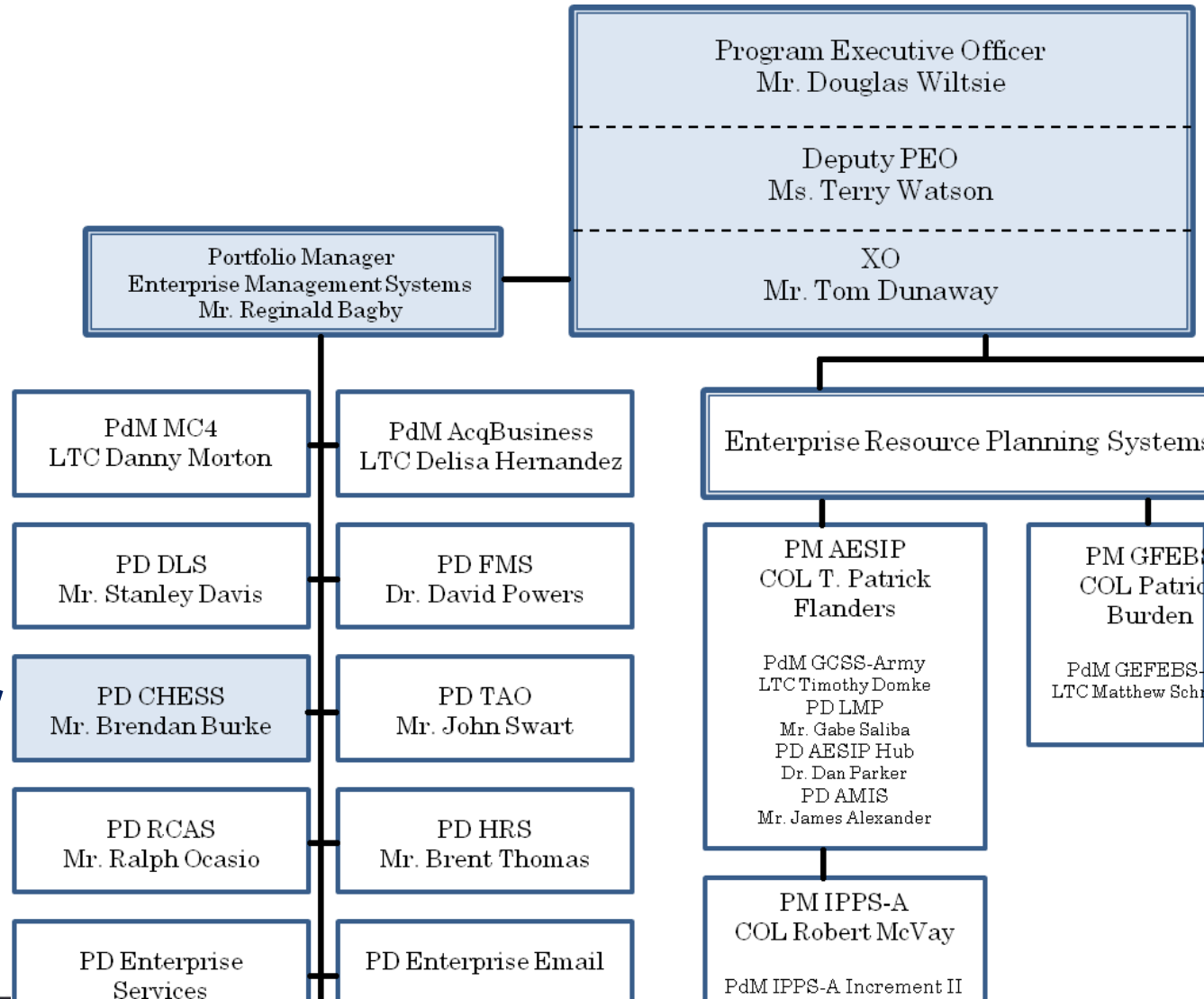
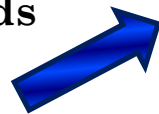
## The CHESS Mission Statement:

***“Be the Primary Source to support the Warfighter’s information dominance objectives by developing, implementing and managing commercial information technology contracts that provide enterprise-wide net-centric hardware, software and support services for the Army.”***

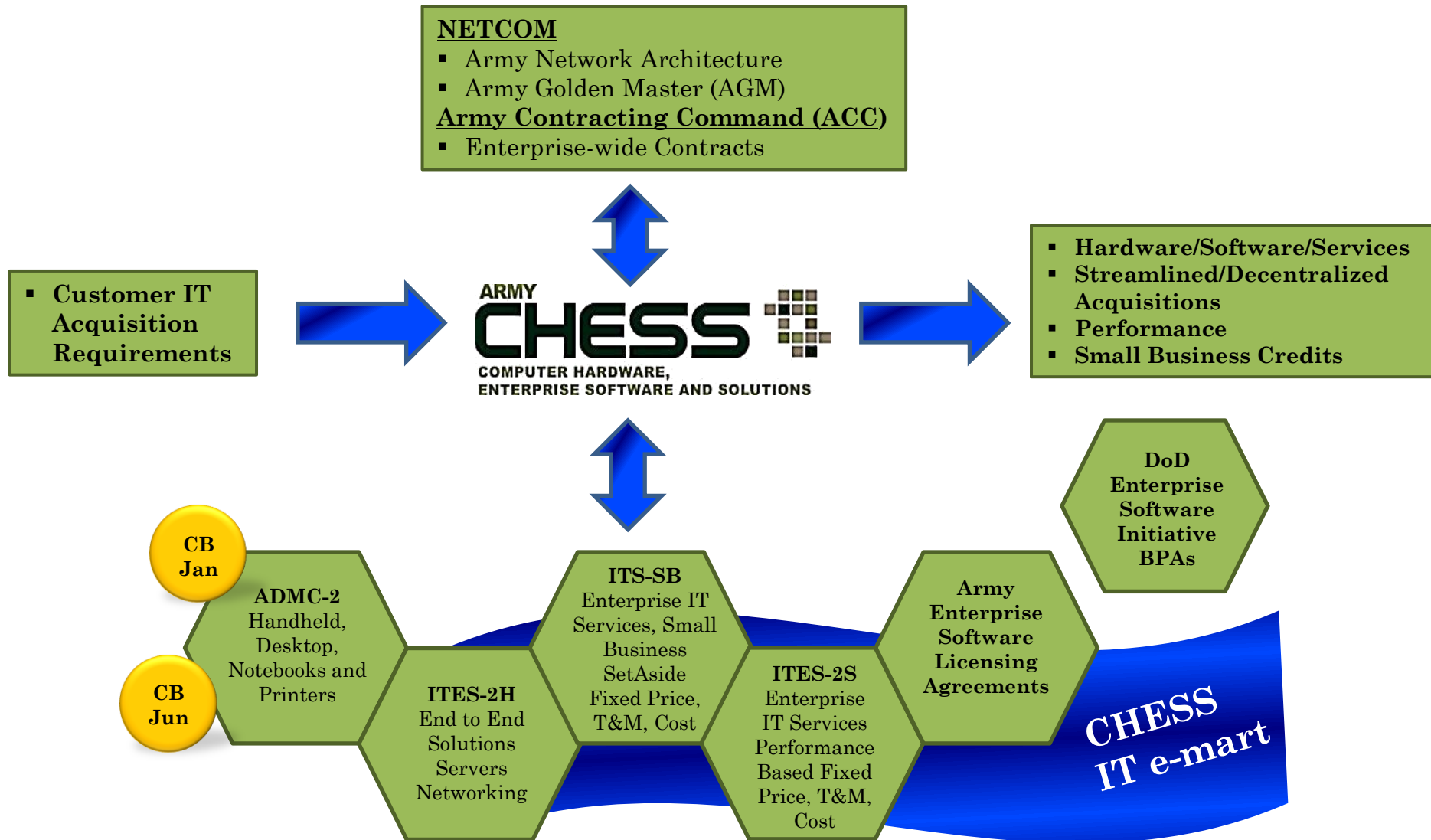
# CHES Organization Relation to PEO EIS, ASA(ALT) and CIO/G-6

**CHES is a Project Directorate in PEO EIS, under ASA(ALT).**

**IT contracts are established and managed within CIO/G-6 standards and policies.**



# CHESS Operational Concept



# CHESS Authority - AFARS

**CHESS is the mandatory source for commercial IT hardware and software purchases**

“...Purchasers of commercial hardware and software must satisfy their IT requirements by utilizing CHESS contracts and DoD enterprise software agreements first regardless of dollar value. Any purchase made outside of CHESS contracts requires a waiver.”

*AFARS 5139.101 (S-90) (a)*

“... If no small business capability exists, CHESS contract vehicles are the preferred source for acquisition of IT.”

“... Waiver not required for IT services. However, if IT hardware and software are required as part of a non-CHESS IT services contract, a waiver for the hardware and software is required.”

*AFARS 5139.101 (S-90) (b)*



# CHESS Authority – Army CIO/G-6

**CHESS is the primary source for purchases of COTS software, desktops, and notebook computers regardless of dollar value.**

“... This regulation applies to the Active Army, the Army National Guard /Army National Guard of the United States, and the US Army Reserve unless otherwise stated.” (Applicability, p.i.)

“... It applies to information technology contained in both business systems and national security systems (except as noted) developed for or purchased by the Department of Army.” (Summary, p.i.)

“... It applies to IT contained in command and control (C2) systems, intelligence systems (except as noted), business systems, and (when identified) national security systems (NSS) developed or purchased by the Department of Army (DA).” (1-1. Purpose)

*Army Regulation 25-1: Army Knowledge Management  
and Information Technology Management (04 DEC 2008)*

# CHESS Statements of Non-Availability

Automated statements of non-availability  
process at <https://chess.army.mil>

- Availability:
  - Products not offered on CHESS contracts
- CHESS statement of non-availability does not constitute approval to purchase any product or deviate from any other Army regulation or policy
  - Examples of reasons products are not available through CHESS
    - No Army Golden Master (AGM) capability (requires NETCOM waiver)
    - Not Trade Agreements Act compliant (requires KO waiver)
    - Electronic Product Environmental Assessment Tool (EPEAT)
- Approval authority:
  - Must obtain a Goal 1 Waiver from CIO/G-6 at <https://adminapps.hqda.pentagon.mil/akmg1w/index.html>
  - “Blanket” exception for organization/activity: Army CIO/G-6
  - Collaboration tools: Army CIO/G-6

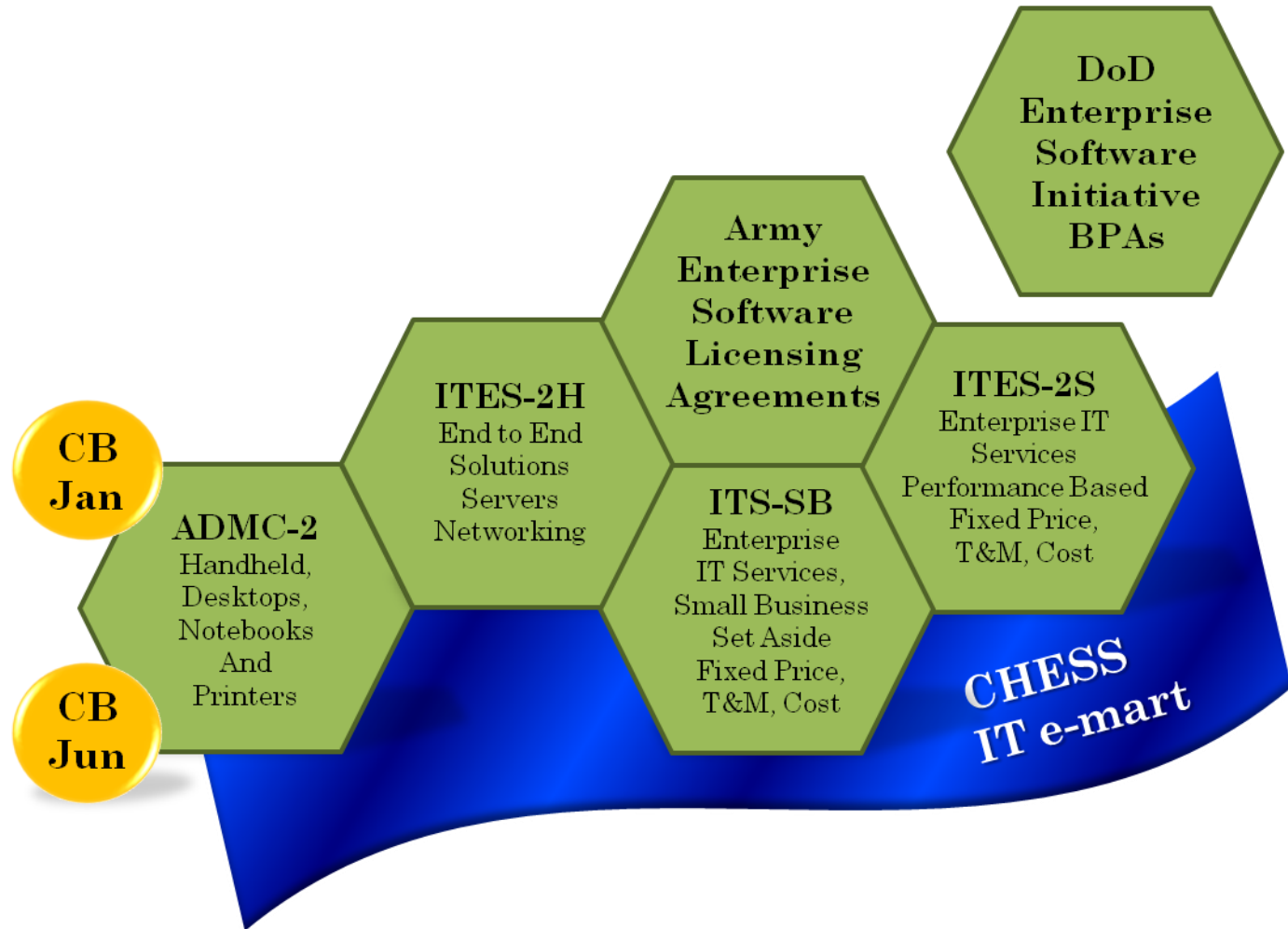


# CHESS Applied Standards and Policy

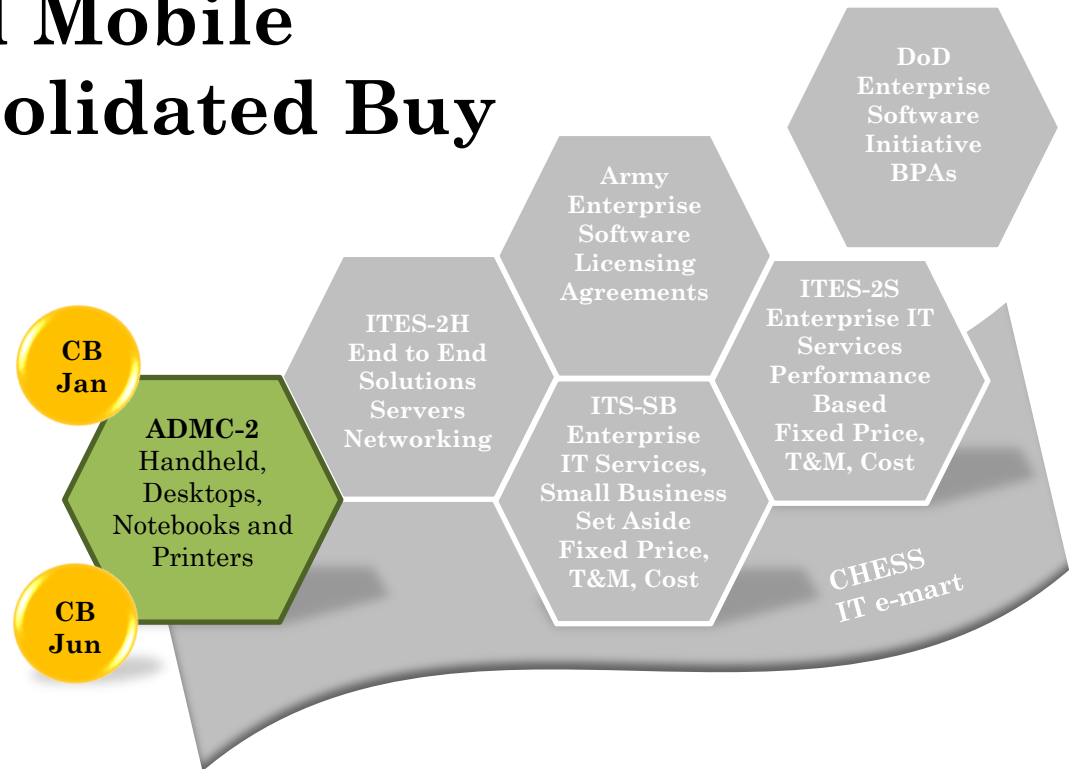
## Contract Requirement: Compliance with DoD, Army and NETCOM Standards

- NETCOM Army Enterprise Desktop Standardization
- Army Golden Master (AGM) (United States Government Configuration Baseline)
- Electronic Product Environmental Assessment Tool (EPEAT)
- DoD IT Standards Registry (DISR)
- Information Assurance (AR 25-2/OIA&C Approved Products List)
- Internet Protocol Version 6 (IPv6)
- Networthiness (AR 25-1 and TA 2004-005)
- Section 508 (§1194.26 U.S. Rehabilitation Act)
- Smart Card Reader (CAC ) (NIST IR 6887)
- Trusted Platform Module (TPM v1.2)
- Wireless Networking (DoDD 8100.2 & AR 25-2)
- UID, RFID, NETCOM Technical Authority (TA), etc.
- Hardware Requirement for VISTA FIPS 140-2 Certified Mode in Support of 802.11 Wireless Connection
- Secure BIOS (NIST SP 800-147)

# CHES Contracts and Agreements



# Army Desktop and Mobile Computing-2/Consolidated Buy (ADMC-2/CB)



# Army Desktop and Mobile Computing-2/ Consolidated Buy (ADMC-2/CB)

## ADMC-2 Contract Overview

- Continuous competition on 8 Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
- Contract Term: 10 years including options (expires APR 2016)
- Open to Army, DoD, and Federal agencies
- Program maximum: \$5B across all contracts for life of contracts
- Decentralized ordering
- No CHESSE fee

## ADMC-2 Contract Scope

- Purchase or lease of desktops, notebooks, ruggedized devices, printers, video teleconferencing (VTC) and their ancillary items
- Related services: installation, site survey, system configuration, integration, imaging, asset tagging and distribution
- Base contract for desktop and notebook Consolidated Buys (CBs)
- Includes technology refreshment, replacement and new technology provisions

## Army Consolidated Buy (CB) Desktop and Notebook

- **Objective**
  - Reduce Army costs and standardize IT enterprise
- **Considerations**
  - Cost, technical, OEM flexibility, schedule, O&M
  - NETCOM Army enterprise desktop standardization
- **Contracting Process**
  - NETCOM Army enterprise desktop standardization
  - Online Process – IT e-mart
  - Customer compares technology, prices, support features
  - Decentralized ordering by customer's contracting activity
- **CHESS Advantages**
  - No CHESS fee
  - Already standards/policy compliant (ADMC)
  - Army Golden Master (AGM) load at factory
- **Exception Process**
  - Mission critical, non-conforming specs and host country agreement

**“Up to 62% cost reduction during CB periods!”**

## CB minimum standard configuration established for the following products:

### Desktops

- Standard
- Performance
- All-in-One
- Work Station

### Displays

- Small (19")
- Medium (22")
- Large (27")

### Printers

- Black and White multi-function
- Color multi-function
- 110 and 220 VAC

### Tablets/Slates

### Notebooks

- Mainstream
- Rugged
- Lightweight
- Specialty

### Options and Upgrades

- Memory Expansions
- Hard Drive Upgrades
- Added Hard Drives
- Trusted Drives
- Port Replicators (Notebooks)
- Carrying Case (Notebooks)
- Extra Battery (Notebooks)
- Warranty Upgrades (Notebooks)



# ADMC-2/CB



UNCLASSIFIED



	CB 1-8	CB9	CB10	CB11	CB12	CB13	CB14	CB15	CB 16	
		Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Total
	2005-2009	2009	2010	2010	2011	2011	2012	2012	2013	All CBs
Total Desktop Quantity	297,071	98,179	15,867	53,026	9,228	63,277	7,236	25,356	206	569,446
Total Notebook Quantity	301,146	107,936	19,258	87,282	10,677	118,298	9,324	29,786	401	684,108
Total Printer Quantity		-	-	-	189	715	138	21,882	1	22,925
Total CB Sales (\$M) *	\$420.20	\$156.40	\$30.20	\$118.70	\$22.20	\$154.00	\$18.03	\$74.9	\$6.6	\$991.73
Discount from ADCM Pricing	3-53%	4-61%	0-53%	2-48%	0-57%	0-62%	0-56%	0-67%	0-71%	
	(ADMC-1) and (ADMC-2)	(ADMC-2)	(ADMC-2)	(ADMC-2)	ADMC-2)	(ADMC-2)	(ADMC-2)	(ADMC-2)	(ADMC-2)	
CB Cost Avoidance (\$M)	\$173.80	\$57.80	\$8.10	\$36.50	\$5.50	\$65.80	\$7.05	\$32.36	\$117.6K	\$387.03

# CHESS Business Report

**FY12**

**\$\$\$ Total Sales \$\$\$**  
**\$3.7B**

**FY12**

**\$\$\$ Army Sales \$\$\$**  
**\$3B**

**FY12**

**<<< Cost Avoidance >>>**  
**\$454M**

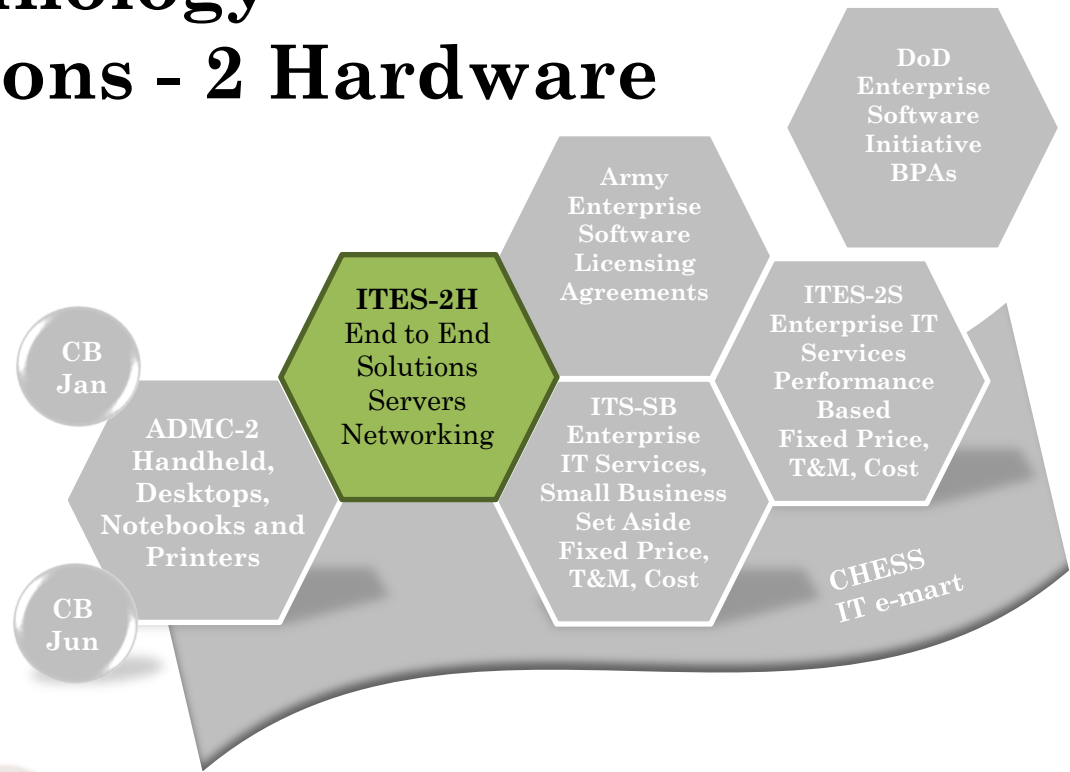
**Software**  
**\$103M**

**Hardware/Services**  
**\$351M**

## Consolidated Buy

	CB9	CB10	CB11	CB12	CB13	CB14	CB15	CB 16	
	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Mar	Total CB9-CB16
	2009	2010	2010	2011	2011	2012	2012	2013	All CBs
Total Desktop Quantity	98,179	15,867	53,026	9,228	63,277	7,236	55,048	206	302,067
Total Notebook Quantity	107,936	19,258	87,282	10,677	118,298	9,324	64,484	401	417,660
Total Printer Quantity	-	-	-	189	715	138	44,036	1	45,079
Total CB Sales (\$M) *	\$156.40	\$30.20	\$118.70	\$22.20	\$154.00	\$18.03	\$74.9	\$6.6	\$649.93
Discount from ADMC Pricing	4-61%	0-53%	2-48%	0-57%	0-62%	0-56%	0-67%	0-71%	
	(ADMC-2)								
CB Cost Avoidance (\$M)	\$57.80	\$8.10	\$36.50	\$5.50	\$65.80	\$7.05	\$68.29	\$117.6K	\$249.16

# Information Technology Enterprise Solutions - 2 Hardware (ITES-2H)



# ITES-2H

## ITES-2H Contract Overview

- Six (6) Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts
- Contract Life: 5 years including options plus 18.5 month extension (expires AUG 2013)
- Open to only Army requirements as of 09 FEB 2012
- Program Maximum: \$5.4B across all contracts for life of contracts (including all options)
- Decentralized ordering
- No CHESS fee

## ITES-2H Contract Scope

- Purchase or lease of IT hardware solutions - Includes servers, storage systems, work stations, thin clients, networking equipment, network cables, connectors and accessories, network printers/document processors, VTC products and related items
- Includes desktops and notebooks – for the fielding of a complete system or part of total solution
- Related Fixed Price Services: system configuration and integration, site analysis, installation and relocation provides:
  - Discounted Catalog Product and Warranty Areas I-IX
  - Unified Capabilities Approved Product List (UC APL) Items
  - Related services
- Includes Technology Refresh and New Technology Provisions

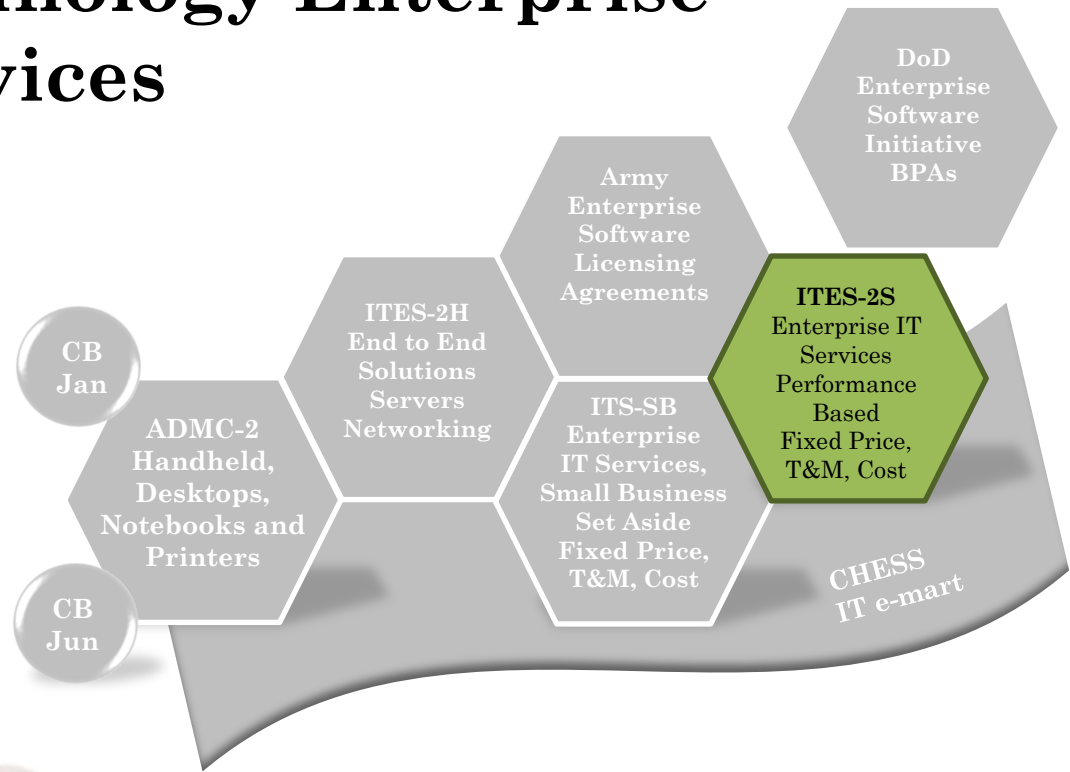
**Currently  
Army Only**

# ITES 3-H Update

## Information Technology Enterprise Solutions-Hardware (ITES-3H)

- **Planned scope:** state-of-the-art commercial IT equipment and related services, including installation, integration, etc. for worldwide support consisting of the following: servers; workstations, thin clients, desktops and notebooks; storage systems; networking equipment; network printers; cables, connectors and accessories; video equipment products; uninterruptible power supplies in support of fielding a complete system or as part of a total design solution.
- **Anticipated vehicle:** MAS IDIQ
- **Anticipated awards:** 8 (4 small business reserved)
- **Anticipated award date:** 3Q FY14
- **Period of performance:** 3 year base; 2 1-year options
- **NAICS:** #334111 (Electronic Computer Manufacturing)

# Information Technology Enterprise Solutions – 2 Services (ITES-2S)





# ITES-2S

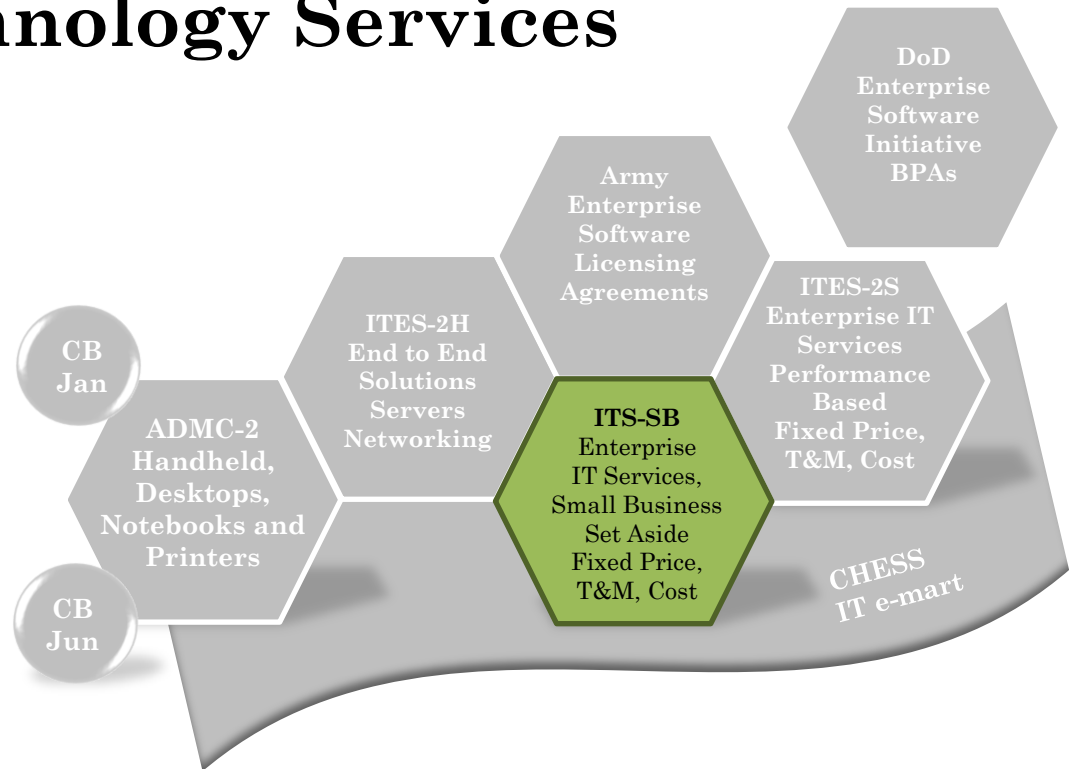
## ITES-2S Contract Overview

- Sixteen (16) Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts
- Firm fixed price rates, time and material, cost
- Contract life: 9 years including options (expires APR 2015)
- Open to Army, DoD, and Federal agencies
- Program maximum: \$20B across all contracts for life of contracts (including options)
- Decentralized ordering
  - Required to use IT e-mart for TOR/RFP
- No CHES fee

## ITES-2S Contract Scope

- Support and enhance centralized operation and management as defined by CIO/G-6 and Network Enterprise Technology Command
- Support Army's portion of the Global Information Grid (GIG) and network-centric warfighting objectives
  - Army enterprise standardization
  - Army knowledge management
  - Active directory
  - Networthiness program
  - Internet Protocol Version 6
  - DoD information technology standards registry
  - Information assurance - Army and DoD policies
  - DoD architecture framework

# Information Technology Services – Small Business (ITS-SB)



# ITS-SB

## ITS-SB Contract Overview

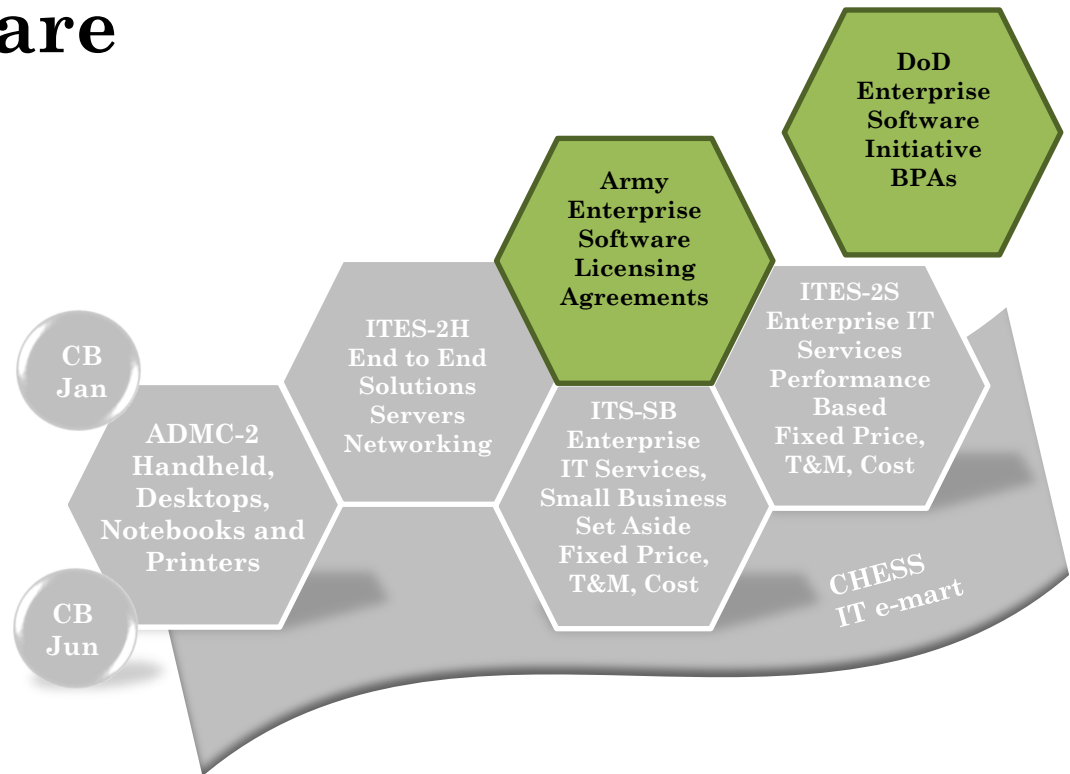
- Fifteen (15) performance-based contracts, fixed labor rates, flexible pricing
- Firm fixed price, time and materials, cost plus
- Contract Life: 5 years including Options (Expires Feb 2016)
- Open to Army, DoD and Federal agencies
- Estimated dollar value: \$400M across all contracts for life of contracts (including options)
- Decentralized Ordering
- No CHESSE Fee

## ITS-SB Contract Scope

The ITS-SB contract scope encompasses a full range of innovative, world-class IT support services and solutions at a reasonable price. Contract line items (CLINs) cover the following services and contract types:

- IT solution services
- IT subject-matter expert
- IT functional area expert
- Incidental construction
- IT solution equipment
- IT solution software

# Enterprise Software



# Enterprise Software

## Enterprise Software Initiative (ESI) established JUN 1998



- Mission
  - Lower total cost of ownership across DoD, Coast Guard and Intelligence Community
  - Establish and manage enterprise commercial off-the-shelf (COTS) IT agreements, assets and policies
- Organization
  - Co-chaired by OASD/CIO staffer and DoD service rep (currently Navy)
  - DoD components appoint Software Product Manager (SPM) to:
    - Consolidate requirements and develop business case
    - Negotiate best-value deals
    - Administer resulting agreements
  - CHES is the Army's SPM

## Authority

- DFARS 208.7402
  - Fulfill requirements for COTS software in accordance with DoD ESI via PGI 208.7403
  - Follow ESI Order of Precedence
    - DoD Inventory
    - DoD Enterprise Software Agreement (ESA)
    - “Other means” but Army requires CHES waiver
  - DoDI 5000.2, Encl. 5, para. 6: “maximum use and coordination with DoD ESI

# Enterprise Software

DoD  
ESI  
Website





Your Preferred Source for  
IT Acquisition Across the DoD

MAY 15

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**\$3B in Cost Avoidance  
Achieved in DoD ESI's  
First 10 Years!**

Value History Agreements **Results**

### IT Asset Management (ITAM) Software Now Available through ESI

4/23/2013

On behalf of the DoD Enterprise Software Initiative (DoD ESI), the Department of the Navy SPAWARSSYSCEN Pacific Code 55390 and the Naval Supply Systems Command, Weapon Systems Support, Mechanicsburg, Pennsylvania have awarded Blanket Purchase Agreements (BPAs) for IT Asset Management software with the following software publishers: ...

#### News Headlines

- 4/15/2013 [COTS Software License Negotiations Workshop - May Schedule](#)
- 4/12/2013 [Flexera Software Now Available through ESI](#)
- 4/9/2013 [White Paper on Open Source Software](#)
- 4/2/2013 [ESI Developed Training for COTS Software Licensing](#)
- 2/11/2013 [ESI DCO Training Session of February 11, 2013](#)

[Other News](#)

#### Browse Website Tags

\* Not on this list

Adobe Digital Media Products

Adobe Server Products

Alamo City Engineering Services, Inc.

Autodesk

Autonomic Resources

BDNA

BelManage

BigFix

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Browse All Providers

#### Browse Providers

CollabNet

Computer Associates

Data Compression Software

ESRI

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Gartner

Google, CubeWorx, The Carbon Project, NT Concepts

Hewlett Packard - ITAM

IBM Consolidated Products

IBM SAIR Products

iGrafx

Imager Software Inc.

Ironhawk Technologies, Inc.

McAfee-Antivirus

Microsoft

Minitab, Inc.

NetIQ


Ops Planner Software

Oracle

#### What is ESI?

DoD ESI is an official DoD initiative sponsored by the DoD Chief Information Officer (CIO) to save time and money on commercial software, IT hardware, and services. Through its joint team of experts, requirements are consolidated and agreements are established with IT providers resulting in a unified contracting and vendor management strategy across the entire department. To date, DoD ESI has achieved a cost avoidance of over \$4 Billion off prices established on the GSA Federal Supply Schedule.

[Learn More](#)



**Overview**



# Enterprise Software

## Software Agreements

Product	Type	Managed By	Special Conditions
Adobe (Desktop)	DoD ESI	Navy	
Adobe (Server)	DoD ESI	Navy	Collaborative Requires CIO/G-6 Approval
Alamo	DoD ESI	Army	
Autodesk Software	DoD ESI	Army	
BDNA	SmartBUY	Army	
Belmanage	SmartBUY	Army	
BigFix – Situational Awareness Incident Response (SAIR)	SmartBUY	GSA	
BMC Remedy	Army Agreement	Army	Army Inventory
Computer Associates Products	DoD ESI	Army	
Data At Rest – (DAR) Products	SmartBUY	Air Force	
Gartner	DoD ESI	Navy	
Google ESRI Geospatial Line of Business – Products (ESRI/ GeoRover / Google Tools, MapDotNet)	SmartBUY	GSA	

# Enterprise Software

## Software Agreements

Product	Type	Managed By	Special Conditions
IBM Software - Products (IBM Rational, DB2, Tivoli, Websphere, Telelogic and Lotus Brands)	DoD ESI	Army	Army Inventory
iGrafx Office System	DoD ESI	Navy	
Ironhawk	DoD ESI	Army	
Meridio Point One	SmartBUY	GSA	
Microsoft Premier Support			
Microsoft Products and Software	DoD ESI	Navy	
Microsoft Products and SA – Army Consolidated Agreement	Army Agreement	Army	Army Only Agreement
Minitab Statistical Software	DoD ESI	Navy	
Minitab– Army Consolidated Agreement	Army Agreement	Army	
NetIQ	DoD ESI	Army	
Opware Asset Management	DoD ESI	Army	
Oracle	SmartBUY	Army	Army SW Exchange
Paradigm	DoD ESI	Army	

# Enterprise Software

## Software Agreements

Product	Type	Managed By	Special Conditions
Planet Associates	SmartBUY		
Power Steering	SmartBUY	Navy	
Primavera Systems	SmartBUY	Army	
Quest Software	SmartBUY	Army	Army Centrally Funded Mail Migration Products
Red Hat Linux – Resellers (DLT Solutions, Carahsoft)	DoD ESI	DISA	
RWD Technologies	DoD ESI	Navy	
SAP (Includes Business Objects and Crystal Reports)	DoD ESI	Navy	
SAP Enterprise Licenses Agreement	Army Agreement	Army	ERP Licenses
SecureFusion	SmartBUY	Air Force	
Securify	DoD ESI	Air Force	
Sun Software	DoD ESI	DISA/Navy	

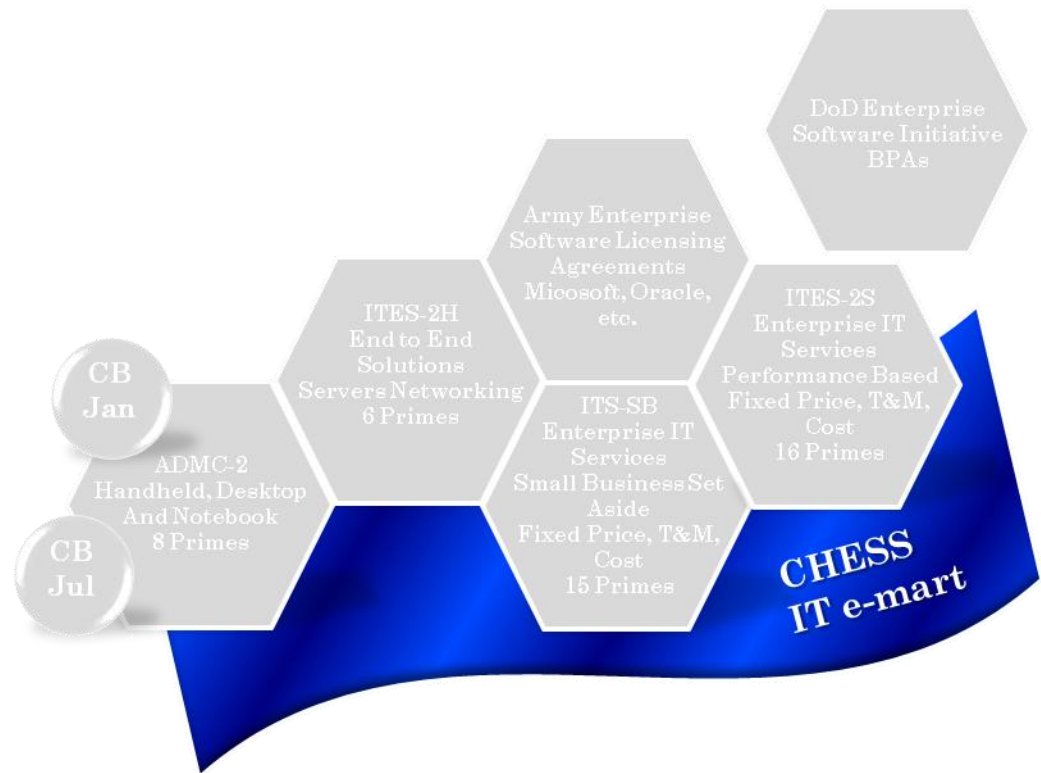
# Enterprise Software

## Software Agreements

Product	Type	Managed By	Special Conditions
Sun Support	DoD ESI	DISA/Navy	
Sybase	DoD ESI	Army	Army Inventory
Symantec Veritas – Army Consolidated Agreement	Army Agreement	Army	Army Inventory
Telelogic	DoD ESI	Army	
Virtual	DoD ESI	Army	
VMware	SmartBUY	Army	
Webfiltering – Products (BlueCoat, Smartfilter) Army Consolidated Agreement	Army Agreement	Army	
Websense	DoD ESI	Army	
Xacta	SmartBUY	Air Force	
<b>ARMY / DoD Funded Software</b>			
Lotus Forms Viewer	Army Agreement	Army	Download Only
Silanis ApproveIT		Army	

# CHESS

## IT e-mart



# CHESS IT e-mart

## IT e-mart Features:

- Search, browse, and compare capability
- CHESS training section
- Order status
- Government employee purchase program
- No cost software/software exchange
- Contract information, modifications, and lists of products
- Policy page
- Microsoft policies and link to ordering
- Statements of Non-Availability process
- RFQ/RFP/RFI online
- Consolidated Buy comparison tool





# CHESS IT e-mart

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Customer Support: 1-888-232-4405 (Hours: 8-5 EST)



Army's designated "primary source" for commercial IT

[Report a Bug](#)

Hardware

Software

Services

RFQ/RFP

Consolidated Buy

Resources

About CHESS

**Hardware**

PC/Notebook/Printer/VTC

Servers, Networking, VTC

Unified Capabilities Product List

**Software**

All Software Agreements

Microsoft

Army Software Downloads

**Services**

ITES-2S

ITS-SB

Online RFP Tool

**Consolidated Buy**

Product &amp; Prices

Schedule

Exceptions

**CHESS Training**

CHESS 101 Briefing

Ordering Guides

RFQ/RFP/RFI Tutorials

**Other Links**

RFQ/RFP/RFI

Statement of Non-availability

Policy

**Mission****Featured****News****FAQs**

# CHESS and ESI Web Sites

<https://chess.army.mil>

[www.esi.mil](http://www.esi.mil)



# Contracting Officers' Frequently Asked Questions



# Requesting Hardware and Services from CHESs Agreements

- From the CHESs home page click RFQ/RFP/RFI from the main menu bar at the top
- Create New Request: Three (3) choices available
  - Request a Quote for Hardware
  - Request a Proposal for Services
  - Request for Information (Both Hardware and Services)

NOTE: Software cannot be purchased through this process

- If purchasing Hardware select Request a Quote, if purchasing Services select Request a Proposal
- If you do not have a defined requirement select Request for Information
- The product/requirement determines the contract
- Once the requirement is determined/finalized, fill in the Request Details, the Contact and Shipping Information and upload any applicable documents (PWS, SOW, Specification, etc.)
- Then click submit

# Requesting Hardware and Services from CHESs Agreements

## What to expect after RFQ/RFP/RFI is released to vendors

- Automatic e-mail sent to vendors selected
  - 3-5 days to respond to an RFQ
  - 5-10 days to respond to an RFP
  - **5-10 days to respond to an RFI – TO BE DETERMINED**
- If a shorter timeframe is required, request it within the RFQ/RFP/RFI
- The vendors will respond with an “e-mail” within the CHESs RFQ/RFP/RFI system
- RFP’s/RFQ’s/RFI’s can be amended within the CHESs system



# ID/IQ Orders and Fair Opportunity for Consolidated Buy

## Actions by or for DoD exceeding \$3K, but not exceeding \$150K

- Subject to FAR 16.505
- No need to contact each awardee if KO has information available to ensure each is provided “fair opportunity” for the order (FAR 16.505(b)(1)(ii))
  - Cost or price must be a factor in the selection decision (FAR 16.505(b)(1)(ii)(E))
  - Other fair opportunity requirements at FAR 16.505(b)(1)(ii)(A) thru (D)
  - CB product specifications and prices are posted on the CHES website for use in meeting this FAR 16.505(b)(1)(ii) requirement
- Reviewing the catalog pricing for orders up to \$150,000 is considered providing fair opportunity to CB contractors and a RFQ is unnecessary.
- No requirement to provide fair opportunity if an exception applies (FAR 16.505(b)(2)(i)(A) - (D)):
  - A. Urgent need, B. Only one awardee capable, C. Logical follow on (if original order gave fair opportunity to all), D. Satisfy minimum guarantee
  - DFARS 216.505-70 Orders under multiple award contracts
    - The section of the DFARS only applies to orders for supplies or services exceeding \$150,000
  - AFARS 5116.505-90 -- Multiple Award Task Order (MATO) Contracts
- AFARS 5116.505-90(a) Requiring documentation and using procedures beyond those required by FAR Part 16.5 adds little or no value to the selection/placement of task orders under MATO contracts.

**> \$3K = Actions by or for DoD = < \$150K**



# ID/IQ Orders and Fair Opportunity for Consolidated Buy

## Actions by or for DoD exceeding \$150K but not exceeding \$5M

- Subject to FAR 16.505 and DFARS 216.505-70
- Fair opportunity requirements at FAR 16.505(b)(1)(iii) and DFARS 216.505-70(c)
  - Fair notice of intent to all contractors offering the supplies
  - Description of the supplies
  - Basis for award
  - Fair opportunity to submit an offer and have that offer fairly considered
  - Other fair opportunity requirements at FAR 16.505(b)(1)(ii)(A) thru (D)
- An RFQ must be issued to the vendors; through competition a price lower than the catalog price may be achieved.
- No requirement to provide fair opportunity if an exception applies (FAR 16.505(b)(2)(i)(A) thru (E)):
  - A. Urgent need, B. Only one awardee capable, C. Logical follow on (if original order gave fair opportunity to all), D. Satisfy minimum guarantee, E. Statute authorizes or requires
  - Also see FAR 16.505(b)(1)(v) and DFARS 216.505-70(d)
- AFARS 5116.505-90 -- Multiple Award Task Order (MATO) Contracts
  - AFARS 5116.505-90(a) Requiring documentation and using procedures beyond those required by FAR Part 16.5 adds little or no value to the selection/placement of task orders under MATO contracts.

**> \$150K = Actions by or for DoD = < \$5M**

# ID/IQ Orders and Fair Opportunity for Consolidated Buy

## Actions by or for DoD exceeding \$5M

- The following requirements apply in addition to the requirements at FAR 16.505 and DFARS 216.505-70 for actions exceeding \$5M
- IAW FAR 16.505(b)(1)(iv), fair opportunity also includes, as a minimum:
  - A notice of the order that includes a clear statement of the agency's requirements
  - A reasonable response period
  - Disclosure of the significant factors and subfactors, including cost or price, that the agency expects to consider in evaluating proposals, and their relative importance
  - Where award is made on a best value basis, a written statement documenting the basis for award and the relative importance of quality and price or cost factors
  - An opportunity for a post-award debriefing in accordance with FAR 16.505(b)(4)
- An RFQ has to be issued to the vendors; through competition a price lower than the catalog price may be achieved.
- AFARS 5116.505-90 -- Multiple Award Task Order (MATO) Contracts
- AFARS 5116.505-90(a) Requiring documentation and using procedures beyond those required by FAR Part 16.5 adds little or no value to the selection/placement of task orders under MATO contracts

## Actions by or for DoD = > \$5M

# Requesting Software from CHESS/ESI Agreements

- Always check the inventory at the CHESS website and ESI.mil
- From the CHESS home page click on (All) Software Agreements under the Software Tab
- A list of all the CHESS and ESI agreements is provided
- Once the software that is needed is determined, review the synopsis that is provided for each. The synopsis will explain how the software agreement was competed and if a J&A is necessary
- Once the acquisition package is completed within the agency's policies and procedures, an RFQ will be e-mailed to all the vendor POCs listed for each agreement
- Depending on the agency's policies and procedures, it may be a requirement to post the RFQ on GSA E-Buy as well

# Ordering From Software Blanket Purchase Agreements (BPAs)

- Subject to FAR 8.405-3(c)
- Single-Award BPA. FAR 8.405-3(c)(1) *Any Order Value*
  - If the ordering activity establishes a single-award BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises

## Orders at or Below \$3,000.00   **Orders = < \$3K**

- Multiple-award BPAs FAR 8.405-3(c)(2)(i)
  - The ordering activity may place orders at or below \$3,000.00 with any BPA holder that can meet the agency needs

## Orders Exceeding the \$3,000.00 but not Exceeding \$150,000.00   **> \$3K = Orders = < \$150K**

- Multiple-award BPAs FAR 8.405-3(c)(2)(ii)
- No need to contact each awardee if KO has information available to ensure each is provided “fair opportunity” for the order (FAR 8.405-3(b)(2)(ii)(A) and (FAR 8.405-3(c)(2)(ii)(B))
- No requirement to provide fair opportunity if an exception applies (FAR 8.405-6(a)(1)(i)(A)-(C))
  - A. Urgent need, B. Only one awardee capable, C. Logical follow on (if original order gave fair opportunity to all)
- DFARS 208.405-70 only applies to orders over \$150,000.00
- AFARS does not speak to ordering procedures for BPAs

# Ordering From Software Blanket Purchase Agreements (BPAs)

Subject to FAR 8.4.405-3 (c)

## Orders Exceeding \$150,000.00

- *Multiple-award BPAs* FAR 8.405-3(c)(2)(iii)
  - (A) The ordering activity shall place an order in accordance with paragraphs FAR 8.405-3 (c)(2)(iii)(A)(1)-(3)
  - (1) Provide an RFQ to all BPA holders offering the required supplies or services under the multiple-award BPAs, to include a description of the supplies to be delivered or the services to be performed and the basis upon which the selection will be made;
  - (2) Afford all BPA holders responding to the RFQ an opportunity to submit a quote; and
  - (3) Fairly consider all responses received and make award in accordance with the selection procedures.

# Ordering From Software Blanket Purchase Agreements (BPAs)

Subject to FAR 8.4.405-3 (c)  
Subject to DFARS 208.405-70

## Additional ordering procedures over \$150,000.00

- DFARS 208.405-70(c) allows for an order to be placed on a competitive basis only if fair opportunity has been provided, including a description of the supplies to be delivered or the services to be performed and the basis upon which the contracting officer will make the selection. Additional requirements listed in DFARS 208.405-70(c), (1), (i)(A), (B), and (ii)
  - (1) Provide notice to as many schedule contractors as practicable to ensure offers will be received from at least three contractors;
  - (i)(A) Receive offers from at least three contractors that can fulfill the requirements; or
  - (B) Determine in writing that no additional contractors that can fulfill the requirements could be identified despite reasonable efforts to do so (documentation should clearly explain efforts made to obtain offers from at least three contractors); and
  - (ii) Ensure all offers received are fairly considered
- No requirement to provide fair opportunity if an exception applies (FAR 8.405-6(a)(1)(i)(A)-(C))
  - A. Urgent need, B. Only one awardee capable, C. Logical follow on (if original order gave fair opportunity to all)



# CHESS IT e-Mart

## Contact Us

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# Questions and Comments



# CHESS Common Acronyms

**AAE:** Army Acquisition Executive

**ACC-RI/NCR:** Army Contracting Command-Rock Island/National Capital Region

**ACOM:** Army Command

**ADMC:** Army Desktop and Mobile Computing

**AFARS:** Army Federal Acquisition Regulation Supplement

**AGM:** Army Golden Master

**AKO:** Army Knowledge Online

**APL:** Approved Product List

**AR:** Army Regulation

**ASA(ALT):** Assistant Secretary of the Army (Acquisition, Logistics, and Technology)

**AWCF:** Army Working Capital Fund

**BIOS:** Basic Input/Output System

**BPA:** Blanket Purchase Agreement

**C2:** Command and Control Systems

**CAC:** Common Access Card

**CAL:** Client Across License

**CB:** Consolidated Buy

**CHESS:** Computer Hardware Enterprise Software and Solutions

**CIO/G-6:** Office of Chief Information Officer/G-6

**CIO:** Chief Information Officer

# CHESS Common Acronyms

**CLIN:** Contract Line Items  
**COTS:** Commercial off-the-shelf  
**CPU:** Central Processing Unit  
**DA:** Department of Army  
**DAR:** Data at Rest  
**DFARS:** Defense Federal Acquisition Regulation Supplement  
**DISR:** DOD IT Standards Registry  
**DoD:** Department of Defense  
**DoDD:** Department of Defense Directive  
**DoDI:** Department of Defense Inventory  
**EPEAT:** Electronic Product Environmental Assessment Tool  
**EPIC:** Enhanced Programmable ircII Client  
**EMC:** Electromagnetic Compatibility  
**ESA:** Enterprise Software Agreement  
**ESD:** Engineering Systems Division  
**ESI:** Enterprise Software Initiative  
**EULA:** End User License Agreement  
**FAQ:** Frequently Asked Question  
**FAR:** Federal Acquisition Regulation  
**FIPS:** Federal Information Processing Standard  
**FOB:** Free on Board  
**FSS:** Federal Supply Schedule

# CHESS Common Acronyms

**FY:** Fiscal Year  
**GIG:** Global Information Grid  
**GSA:** General Services Administration  
**HCA:** Head of Contracting Agency or Activity  
**HQDA:** Headquarters, Department of Army  
**HP:** Hewlett Packard  
**HUP:** Home Use Program  
**IAW:** In Accordance With  
**IBM:** International Business Machines  
**ID/IQ:** Indefinite Delivery/Indefinite Quantity  
**IPT:** Integrated Product Team  
**IPV6:** Internet Protocol Version 6  
**IR:** Interagency Report  
**ISEC:** Information Systems Engineering Command  
**ITAM:** Information Technology Asset Management  
**IT e-mart:** Singly Entry Point for CHESS Website  
**IT:** Information Technology  
**ITES:** Information Technology Enterprise Solutions (2H: Hardware; 2S: Services)  
**ITS-SB:** Information Technology Services – Small Business  
**IV&V:** Independent Verification and Validation  
**J&A:** Justification and Approval  
**KO:** Contracting Officer

# CHES Common Acronyms

**MAS:** Multiple Award Schedule

**MATO:** Multiple Award Task Order

**MFP:** Material Fielding Plan

**MOSS:** Microsoft Office SharePoint Server

**MOM:** Microsoft Operations Manager

**NAICS:** North American Industry Classification System

**NEC:** National Executive Committee

**NETCOM:** Network Enterprise Technology Command

**NETOPS:** Network Operations

**NIST IR:** National Institute of Standards & Technology

**NIST SP:** National Institute of Standards & Technology Special Publication

**NSS:** National Security Systems

**OASD:** Office of the Assistant Secretary of Defense

**OCNUS:** Outside of Contiguous United State

**OEM:** Original Equipment Manufacturer

**OIA&C:** Office of Information Assurance & Compliance

**OS:** Operating System

**PC:** Personal Computer

**PEO EIS:** Program Executive Office Enterprise Information Systems

**PKI:** Public Key Infrastructure



# CHESS Common Acronyms

**PO:** Program Office  
**POCs:** Points of Contact  
**PM P2E:** Power Projection Enablers  
**PWS:** Performance Work Statement  
**RFID:** Response Frequency Identification  
**RFP:** Request for Proposal  
**RFQ:** Request for Quote  
**RISC:** Reduced Instructing Set Computing  
**SA:** Secretary of the Army  
**SAP:** Special Access Program  
**SCOM:** System Center Operations Manager  
**SCCM:** System Center Configuration Manager  
**SGI:** Silicon Graphics Inc.  
**SOW:** Statement of Work  
**SP:** Special Publication  
**SPM:** Software Product Manager  
**SQL:** Structured Query Language  
**SMS:** Short Message Service  
**SLMS:** Software Licensing Management System

# CHESS Common Acronyms

**T&M:** Time and Materials  
**TA:** Technical Authority  
**TAM:** Technical Account Manager  
**TC:** Type Classification  
**TCO:** Termination Contracting Officer  
**TO:** Technical Order  
**TOR:** Task Order Request  
**TPM:** Trusted Platform Module  
**UC:** Unified Capabilities  
**UC APL:** Unified Capabilities Approved Products List  
**UID:** Unique Identification  
**UPS:** Uniform Procurement System  
**VAC:** Volts Alternating Current  
**VTC:** Video Conferencing